

To remain competitive, now more than ever, a community bank must control costs, exploit marketing opportunities and provide superior service. **INVISION** from Response Technology addresses these needs for community banks that have chosen Information Technology Inc.'s Premier® II financial information system. For these banks, **INVISION** provides the capability to quickly, conveniently and easily extract data from their financial systems and present it in a format of their own choosing.

## ● A Smarter Way to Create Reports **INVISION**

Many questions go unanswered because it has been so difficult to get the information. With **INVISION**, you can immediately get the reports you need without requiring IS support. Right at your desk, ... in minutes!

Without a tool like **INVISION**, so much time is spent getting correct information that there is little available time to analyze and use it. **INVISION** permits quick access to data across applications so that, for example, one can easily find customers over 60 years old with combined balances over a given total.

Marketing decisions that require "what if" analysis are easily created using **INVISION's** ability to do multiple queries based on a range of criteria. If more analysis is required, importing into programs like Microsoft Excel is a breeze.

Frequently created reports that now take stacks of SmartReports and hours of preparations such as monthly Board of Director and management reports can be run in minutes and formatted to be printed just as required.

Auditors and the operations staff need quick and complete access to information without waiting for the IS staff and the time it can take to get a SmartReport. **INVISION** is excellent and quick for ad hoc reports, even from prior periods.

### **INVISION is Easy to Use**

If you are familiar with other Windows applications, like Microsoft Word and Excel, then using **INVISION** will be very simple. Most of the common operations require no more than clicking on an icon. **INVISION** makes it easy to preview a report layout before running it, reviewing a report on screen before printing it, and revising the report design to get just the report you need.

### **INVISION is Fast**

**INVISION** gets your report to you fast — as soon as the report is run, you'll get it at your PC screen, your printer or a file. You can quickly change and rerun a request immediately, without the delays in waiting for the turnaround from the IS department.

**INVISION** is perfect for community banks regardless if they operate their own data center or use an outside service for their data processing.

**Response**  
T E C H N O L O G Y

304 Main Avenue South Suite 300, Renton, WA 98055 (800) 523-5201 (425) 254-8687 Fax: (425) 254-8612

**INVISION** brings data into a full-fledged Windows application.

- Make your report look great by changing fonts, using italics and bold, adjusting page orientation and margins.
- **INVISION** can directly export reports into Microsoft EXCEL. This unique feature does exactly what you'd expect. Reports include EXCEL formulas where other programs would just place values. So as you work with the spreadsheet, totals and other calculations automatically update.

Grid makes it easy to define sorts, totals, position, etc.

Create powerful formulas that you manipulate and analyse data

Pick report contents from list of fields and formulas

Layout show what your report will look like

Field Name	Sort	Tot	Avg	Min	Max	Loc	Width
1							
2 NAME-1						14	30
3 CLASS						47	2
4 MATURITY-DT						52	8
5 CUR-PRIN						63	14
6 RATE-OVER						80	7
7 RESP-CD						90	3
8 TD-TTL-CYTD-AVG-BAL						96	14
9 COLLATERAL-DESC						114	40

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ACCOUNT  NAME 1  CL  MATURITY  CUR PRIN  RT OVER  RESP  TTL DEP  CYTD AV  COLLATERAL
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999999999  XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX  99  MM-DD-YY  999,999,999.99  99,9999  999  999,999,999.99-  XXXXXXXXXXXXXXXXXXXX
999999999  XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX  99  MM-DD-YY  999,999,999.99  99,9999  999  999,999,999.99-  XXXXXXXXXXXXXXXXXXXX
```

You can create a virtually unlimited number of reports from your data. Some of the reports our customers have created with **INVISION** include:

- New customer and account householding
- CIS Social Security
- Certificate of Deposits \$50,000 and over
- Dormant Saving Accounts
- Mortgage Loans by Officer
- Weekly Installment Loan Account Asset Summaries
- Board of Director reports
- Delinquencies
- Savings Accounts over \$25,000 by customer
- Value of all accounts by customer
- Market segmentation
- Geographic lending
- Call Report

### **INVISION is Easy to Install**

Installation of **INVISION** is completed in less than a day. Installation of **INVISION** includes an additional day of training for the bank's staff during which they'll learn how to create their own reports.

### **INVISION is Guaranteed**

**INVISION** is backed by a 30-day money back guarantee that promises your satisfaction with **INVISION** and its value to you and the banks' staff.

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